



# SHARES UPDATE: NOVEMBER

## WHAT'S HAPPENING IN THE MARKET

BIDS (BUYERS)		
Orders	Quantity	Price (\$)
1	5,000	\$4.75
1	5,000	\$4.70
1	10,925	\$4.50

OFFERS (SELLERS)		
Orders	Quantity	Price (\$)
1	10,670	\$4.80
1	5,000	\$4.80
1	20,000	\$4.85
1	19,000	\$4.85
1	5,000	\$4.95
1	5,000	\$5.00

LAST 10 TRADES			
Date	Quantity	Price (\$)	Value (\$)
17/11/2023	10,000	\$4.80	\$48,000.00
16/11/2023	27,000	\$4.80	\$129,600.00
15/11/2023	1,000	\$4.85	\$4,850.00
13/11/2023	42,019	\$4.80	\$201,691.20
09/11/2023	4,120	\$4.85	\$19,982.00
09/11/2023	2,993	\$4.80	\$14,366.40
03/11/2023	15,477	\$4.85	\$75,063.45
03/11/2023	4,000	\$4.85	\$19,400.00
03/11/2023	25,760	\$4.85	\$124,936.00
01/11/2023	7,000	\$4.85	\$33,950.00

## SHARES AT A GLANCE AS AT 22 NOVEMBER 2023

### OVERSHARED SHARES REQUIRED TO BE SOLD THIS MONTH



The Constitution requires shareholders who are over their share cap (overshared) to sell their excess shares three years after the date they exceeded their share cap.

### DRY SHARES CONVERTING TO B CLASS THIS MONTH



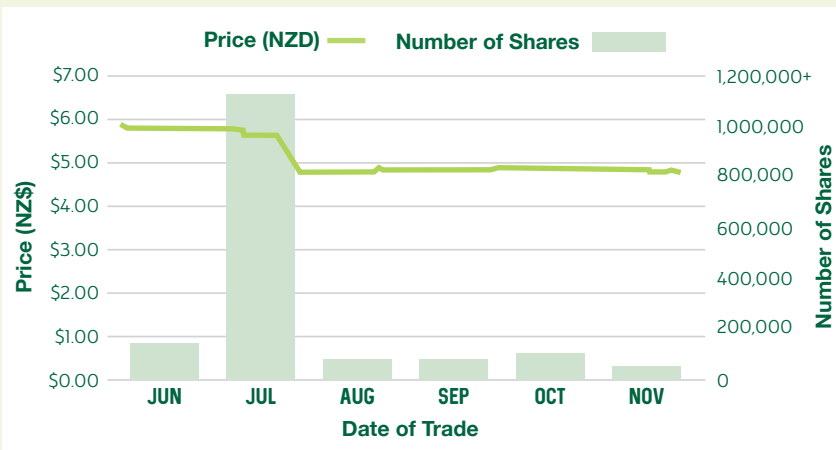
The Constitution states that Dry Shareholders (growers who no longer supply Fruit to Zespri) will cease to receive dividend payments three years after becoming Dry and will be converted to B class shares.

### DIRECTOR SHARE TRADING AS AT 22 NOVEMBER 2023



\*Shares traded by entities associated with Zespri Directors.

## ZESPRI GROUP LIMITED SHARE TRADES: 22 JUNE 2023 - 22 NOVEMBER 2023



The graph above shows the price per share that has been traded with USX and the total number of shares traded.

## WANT TO DISCOVER MORE?

To get a list of the price for current buyers and sellers, Market depth, last 10 trades, and market announcements go to <http://www.usx.co.nz>. The Zespri Group Limited listing code is 'ZGL'.

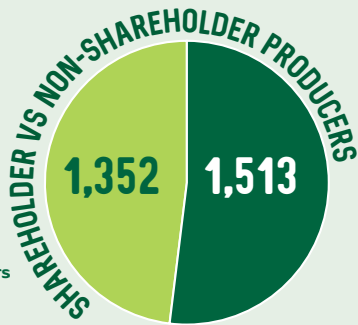
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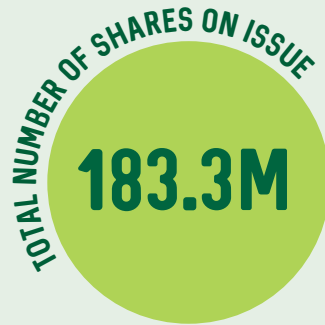
Please note that at any time that content for the *Kiwiflier* is finalised for publication, there may be some trades associated with director entities which have been matched and transacted, but the paperwork has not yet been received by Zespri or Computershare. As such, there may be some lags in reporting trading by entities associated with directors. Zespri will however ensure that as at the end of each month, the Director Share Holdings and Transfers document on the Zespri Canopy website will always provide the most up to date information held by Zespri.



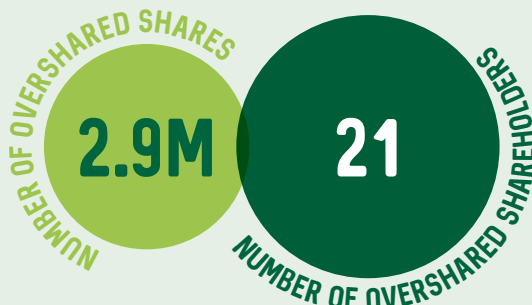
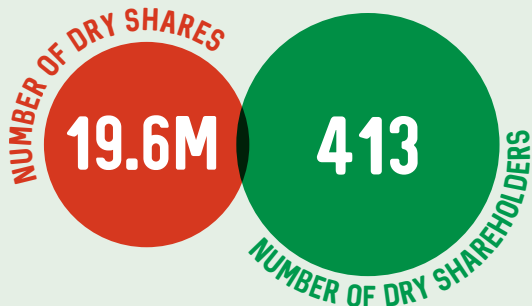
## OUR SHAREHOLDERS



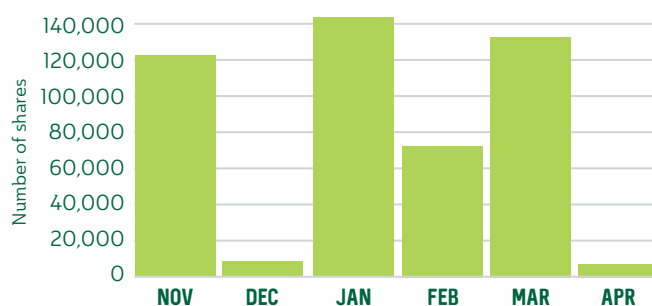
Shareholder Producers  
Non-shareholder Producers



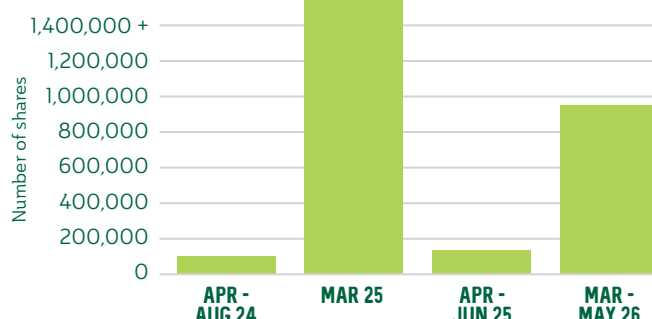
## DRY AND OVERSHARED SHARES



### DRY SHARES CONVERTING TO B CLASS BY MONTH



### OVERSHARED SHARES REQUIRED TO BE SOLD



## LOOKING TO BUY ZESPRI SHARES?

### WHO CAN PURCHASE SHARES?

Our current producers are eligible to purchase shares in Zespri. The share entitlement for each landowner and lessee of a current producing orchard is calculated based on the historical production of the orchard(s). Contact us if you would like more information about your share entitlement.

### OFF-MARKET TRADING

This is a share trade that does not involve a broker. The buyer and seller will agree on a price, complete an Off-Market Transfer form and return this to Zespri for processing.

### ON-MARKET SHARE TRADING

Your broker will assist you to register your account with them and trade on your behalf through the Unlisted Securities Exchange (USX) platform. Once you are registered, they take care of most of the paperwork for you.

### CHOOSE A USX-APPROVED BROKER

